

# Autonomous vehicles' potential for e-commerce deliveries

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Logistics City Chair  
Univ Gustave Eiffel



# Presentation of the Logistics City Chair

# Composition of the Chair



**Laetitia Dablanc**

Director of the Chair



**Heleen Buldeo Rai**

Postdoctoral researcher since 2020

Theme 2, booklet 2



**Matthieu Schorung**

Postdoctoral researcher since 2021

Theme 1, booklet 3



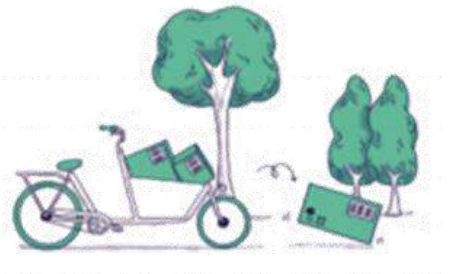
# Scientific programme



**Theme 1: Urban logistics real estate**, new economic models for metropolitan logistics real estate, strategies for the implementation of logistics buildings in large metropolises

Theme 1.1: **Logistics sprawl and urban logistics**: analysis of territorial dynamics linked to the evolution of the location of logistics activities, at the “macro” level

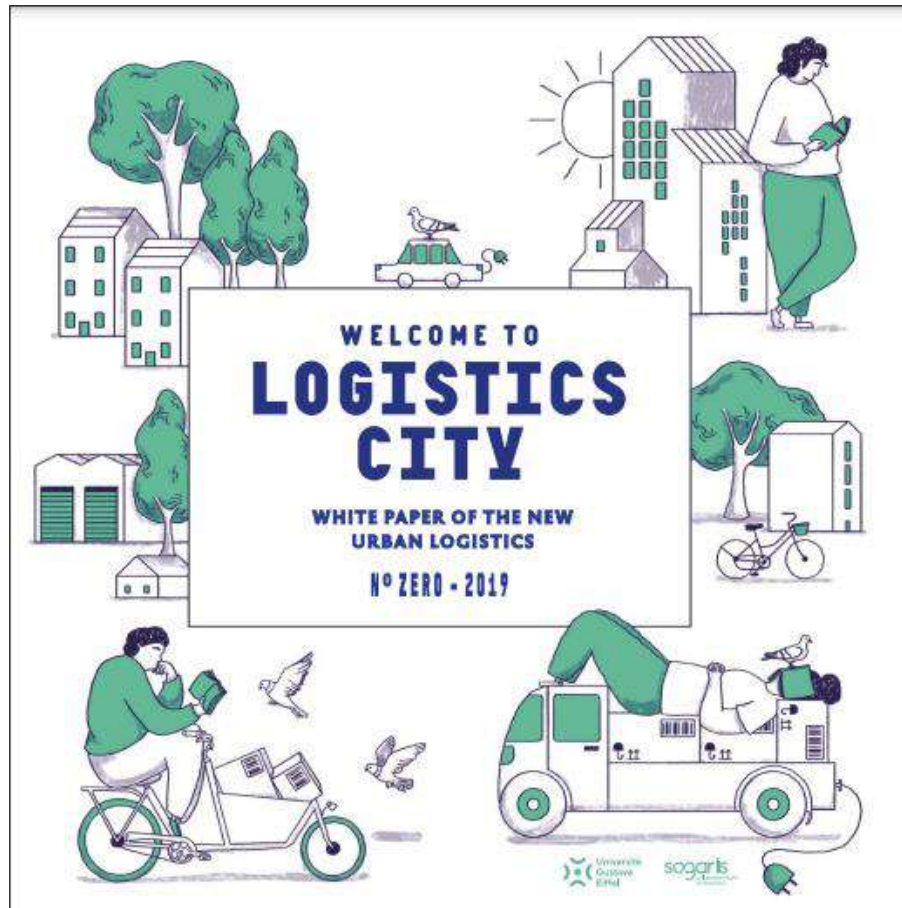
Theme 1.2: **Urban logistics planning**: analysis of public policies, the history of the production of the first buildings, the economic paradox of urban logistics and regulatory obstacles, at the “micro” level



**Theme 2: Trends and new practices** in consumption, production and distribution impacting on urban logistics and warehousing of the future, in a prospective vision



# Booklets “Welcome to Logistics City”



# E-commerce mobilities observatory

Chaire  
LOGISTICS  
CITY

[Definition](#) [Stakeholders](#) [Mobilities](#) [Warehousing](#) [COVID-19](#) [Contents](#) [Chair Homepage](#)

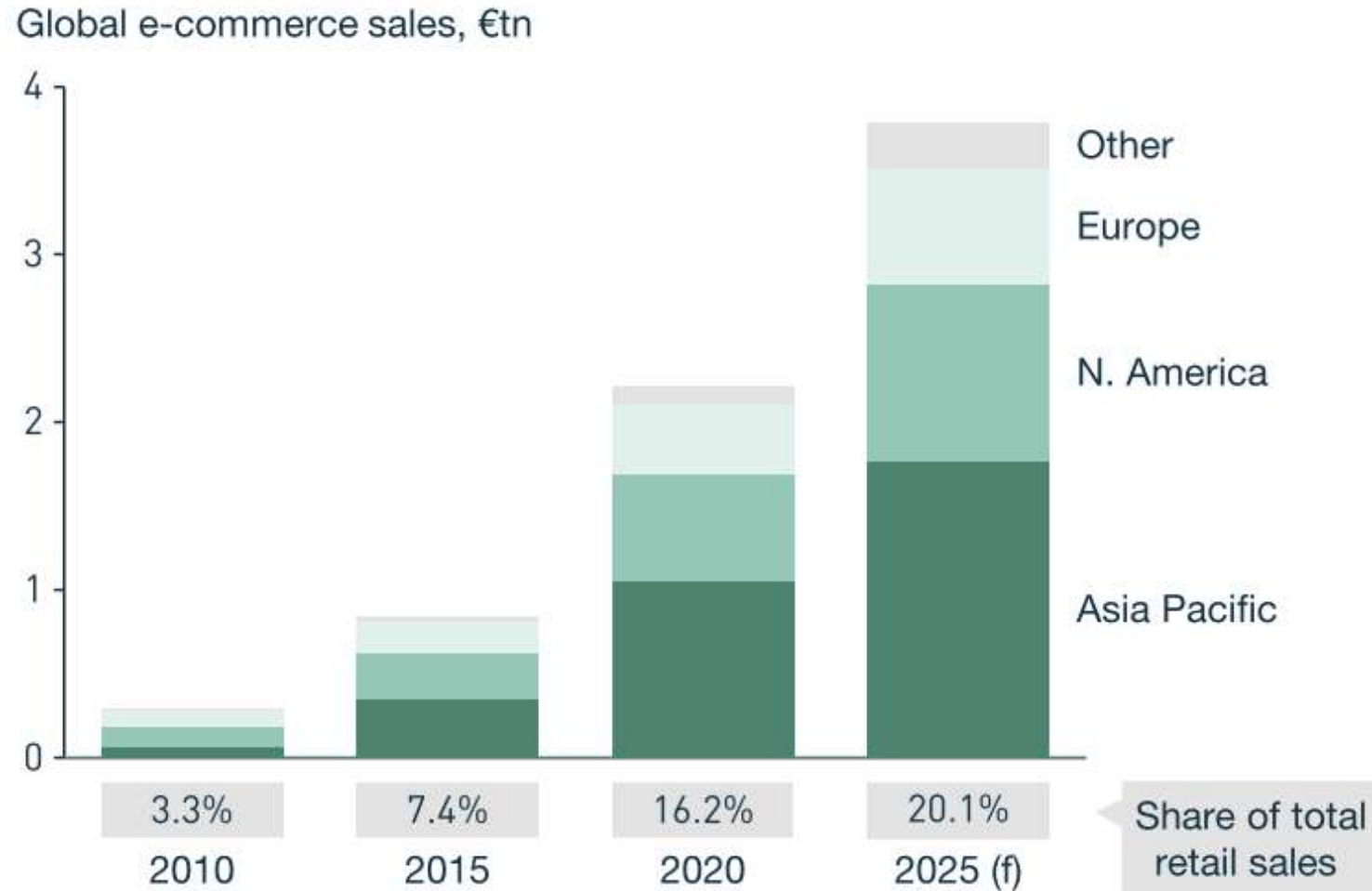
Welcome to the

# E-COMMERCE MOBILITIES OBSERVATORY

Autonomous vehicles' for e-commerce deliveries:  
what's the buzz about?



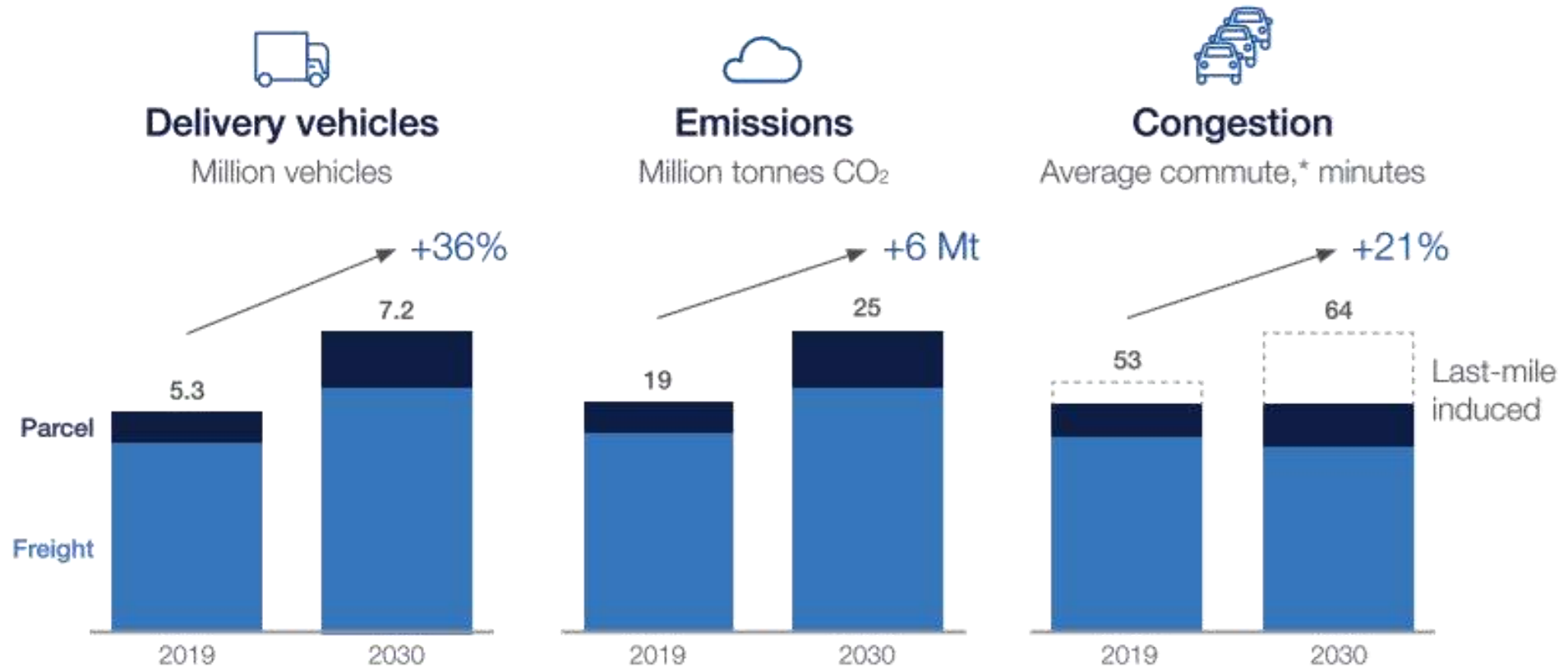
# Double-digit e-commerce growth in the past decade, accelerated by the pandemic



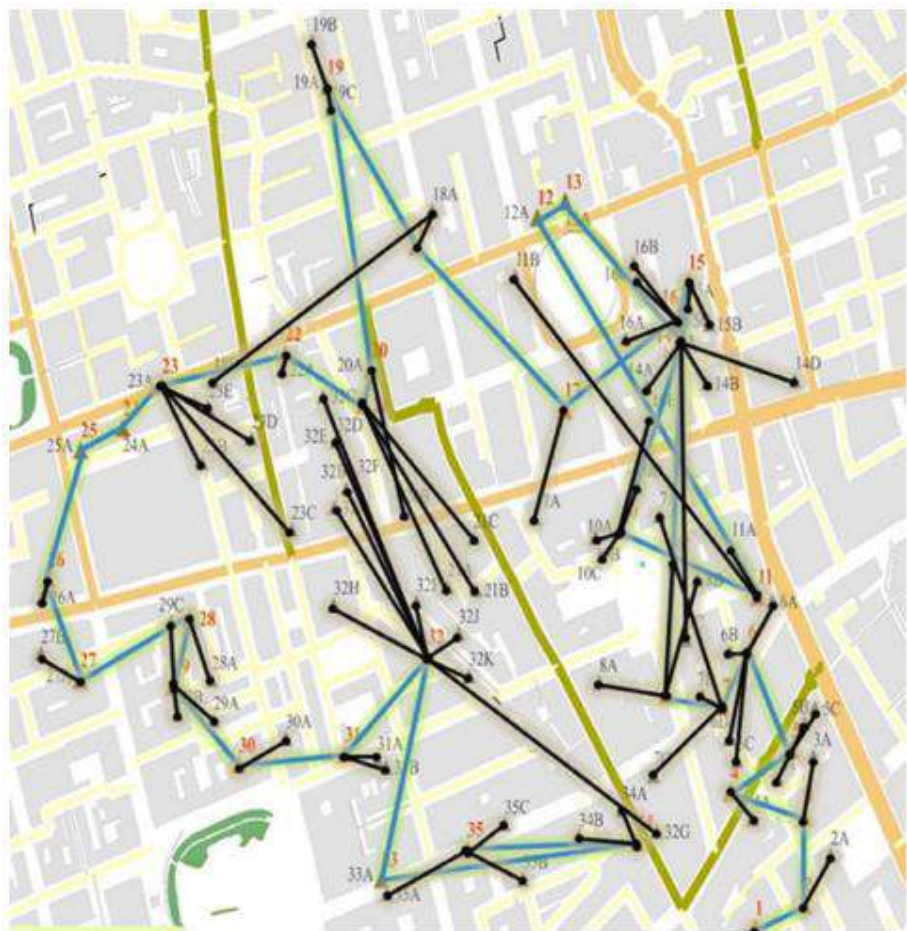


# E-commerce deliveries generate significant externalities, especially in cities

2030 base case scenario



# E-commerce deliveries in cities are largely inefficient: example from London



| Vehicle round statistic                        | Mean    | Unit         |
|--|---------|--------------|
| Round duration, of which:                      | 7.3     | hour         |
| - vehicle parked                               | 62%     | %            |
| Driving distance within delivery area          | 11.9    | km           |
| Average vehicle speed within delivery area     | 7.0     | kph          |
| No. of items delivered and (collected)         | 118 (9) | #            |
| Total walking distance                         | 7.94    | km           |
| Average walking distance per customer          | 105     | m/customer   |
| No. of customers served                        | 72      | #            |
| No. of parking stops, of which:                | 37      | #            |
| - proportion on street                         | 95%     | %            |
| Time taken to deliver or collect (once parked) | 4.1     | min/customer |

# Autonomous vehicle technology as solution to externalities and inefficiencies?

Get ready for a world where autonomous vehicles deliver 80 percent of parcels

## Delivery models

| Overarching product categories |                                     | Increasing drop density/decreasing cost                                  |   |  |
|--------------------------------|-------------------------------------|--|---|--|
|                                |                                     | Rural areas with low to average density <sup>2</sup>                     | Urban areas with average density <sup>3</sup> | Urban areas with high density <sup>4</sup> |
| X2C                            | Regular parcel <sup>1</sup>         | <div>2.1 AGVs with lockers (e-grocery with today's delivery model)</div> |   |  |
|                                | High reliability, e.g., time window |  |   |  |
|                                | Same day                            |  |   |  |
|                                | Instant                             | Fulfillment (likely) not possible at economical cost levels              |   | 2.3 Bike-couriers (or droids)              |
| B2B                            |                                     | 2.4 Today's delivery model   |   |  |

1 Between 0.1 and 0.4

2 Below 10,000 inhabitants

3 10,000 - 1 million inhabitants

4 Above 1 million inhabitants

# Autonomous vehicle technology as solution during a health crisis?



A self-driving vehicle delivers lunch boxes to workers in Pingshan District in Shenzhen.



Postmates delivery robots deliver food in Los Angeles.



Colombian delivery app Rappi is testing robotic deliveries in Medellín.



A self-driving Starship robot drops off deliveries in Emerson Valley, Britain.



What is the state of practice and future potential of autonomous vehicles for e-commerce delivery in cities?

# Methodological approach combining desk and field research

## Meta-analysis of the literature on autonomous e-commerce deliveries

- Including white papers; trend reports; newspaper articles; press releases; and scientific articles, more than one hundred references
- March until September 2020
- Information on company; vehicle; and test, based on approximately seventy autonomous e-commerce delivery initiatives

Desk  
research

## Questionnaire among transport companies

- Panel of transport companies, ten completed surveys
- July 2020 until September 2020
- Information on level of interest; perceived benefits and obstacles; and perceived impact of the health crisis

## Interviews with a transport company and autonomous vehicle developers

- Four semi-structured expert-interviews
- August 2020 until September 2020
- Information on state of practice, experiences and expectations; vehicle design; regulation, costs and infrastructure conditions; perceived benefits and obstacles; and perceived impact of the health crisis

Field  
research

# Methodological approach combining an international context and a French case-study

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Overview of international developments

## Questionnaire among transport companies

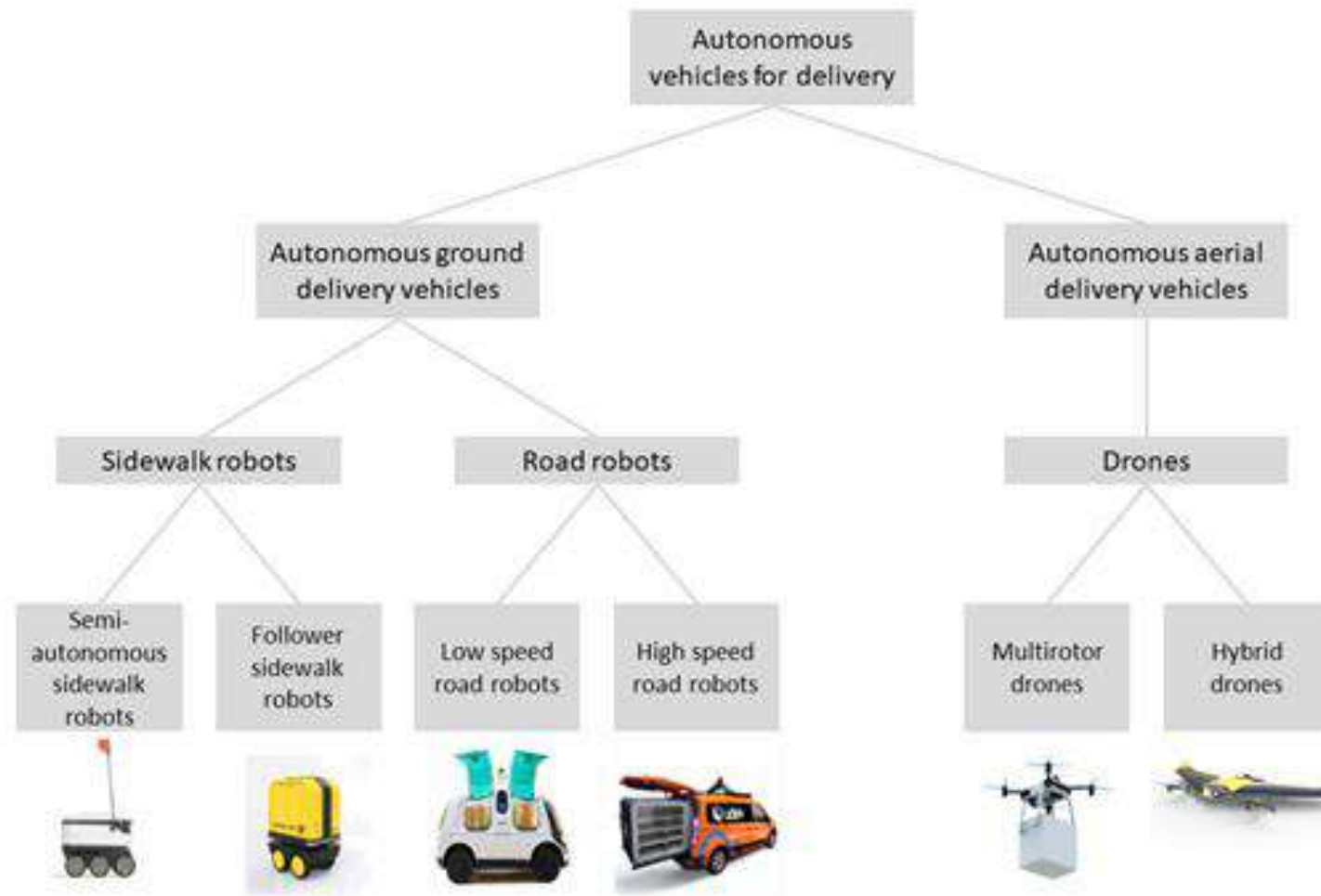
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Overview of developments in France

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# Typology of autonomous e-commerce delivery vehicles based on differences in infrastructure, speed, automation level, size and carrying capacity





# Multicopter (quadcopters, hexacopters, octocopters) and hybrid drones (wings)

Infrastructure: air

Speed: 60 km/h for multicopter drones, 120 km/h for hybrid drones

Automation: between level 3 and 4, able to make some decisions but human supervision necessary

Carrying capacity: up to 5 kg for multicopter drones, up to 25 kg for hybrid drones



# Semi-autonomous sidewalk robots

Infrastructure: sidewalks

Speed: max 6 km/h

Automation: overall level 3, travel autonomously but are supervised, Serve Robotics recently became first to commercially launch level 4 sidewalk robots (Auto Futures, 2022)

Carrying capacity: between 10 and 40 kg, up to a maximum of 350 kg in a few cases





# Follower sidewalk robots

Infrastructure: sidewalks

Speed: same as assisted person

Automation: level 3

Carrying capacity: up to 1000 kg



Image: Gita, Piaggio Fast Forward



# Low and high-speed road robots

Infrastructure: roads

Speed: 40 km/h for low-speed road robots,  
80 km/h for high-speed road robots

Automation: level 4

Carrying capacity: similar to regular vans





# Typology of autonomous e-commerce delivery scenarios

(1) Follower robot model



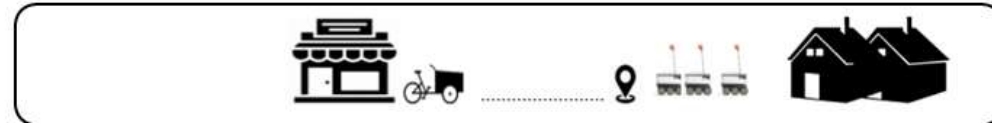
(2) Van-robot model



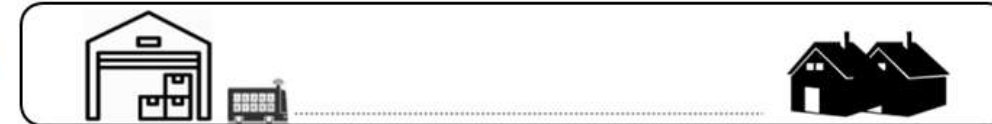
(3) Sidewalk robot model



(4) Robot-cargobike model



(5) Warehouse-road robot model



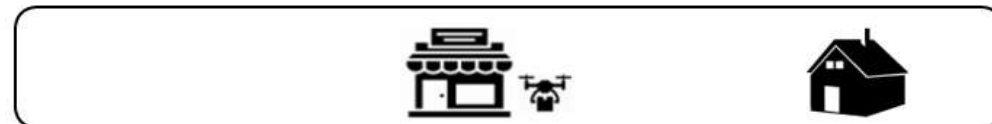
(6) Store-road robot model



(7) Van-drone model



(8) Drone model



# The French autonomous delivery vehicle market



Effidence follower robot



TwinswHeel follower robots

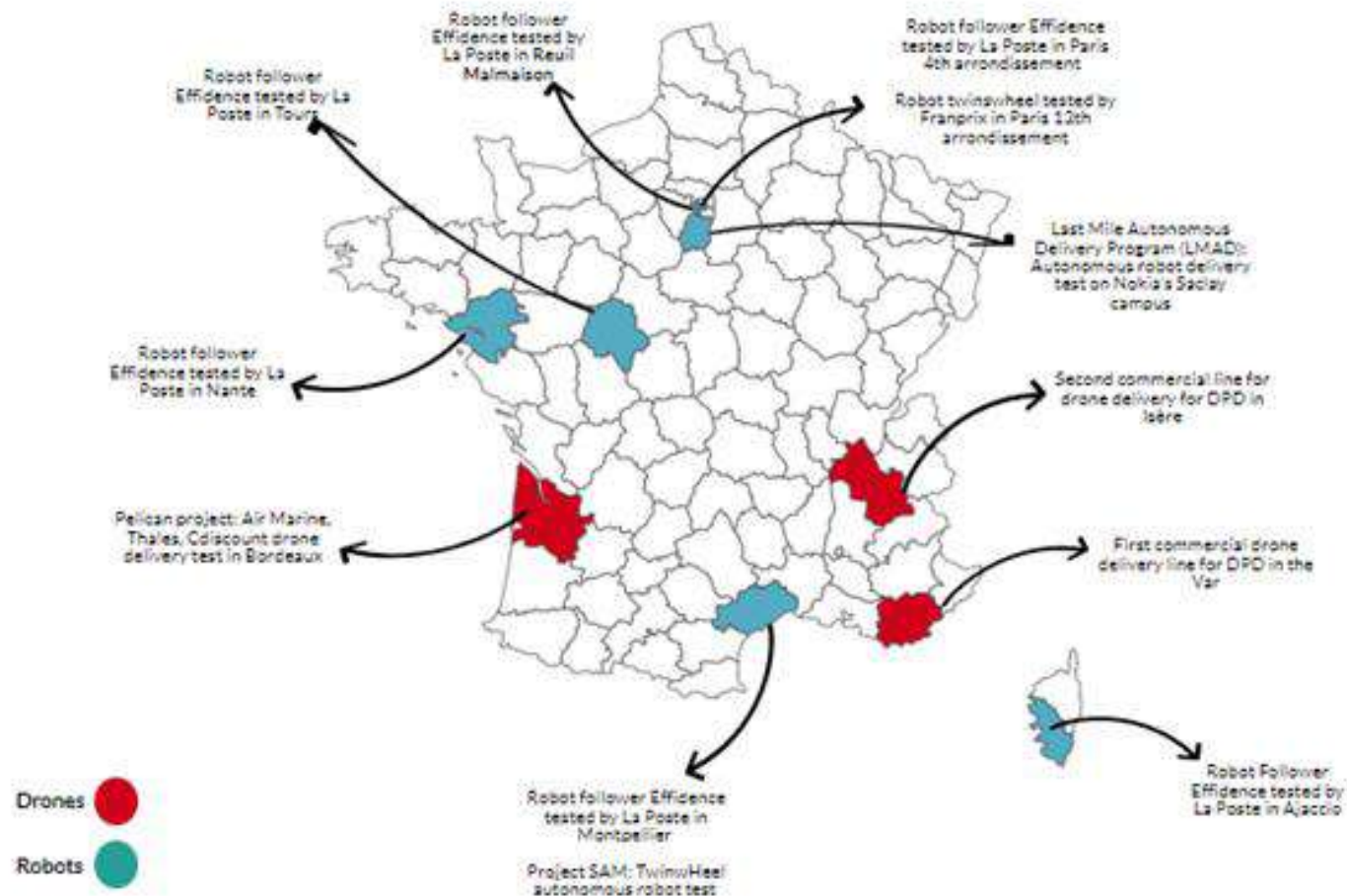


Sterela sidewalk robot



Valeo road robot

# Autonomous delivery vehicle tests and applications in France, mostly by La Poste, none during lockdown



# Autonomous delivery vehicle tests during lockdown elsewhere, especially in the US and China



Zipline in North Carolina (Bright, 2020).



White Rhino Auto in Wuhan (Gong, 2019).

| Country       | Company                              | Vehicle type             | City                         | Delivery scenario          | Product type                                |
|---------------|--------------------------------------|--------------------------|------------------------------|----------------------------|---|
| United States | Starship Technologies                | Sidewalk robots          | Tempe, Washington DC, Irvine | Sidewalk robot model       | Prepared meals, groceries                   |
|               | Nuro                                 | Road robots              | Houston, Bay Area, San Mateo | Store-road robot model     | Prepared meals, groceries, medical supplies |
|               | Kiwi Campus                          | Sidewalk robots          | Berkeley, San Jose           | Sidewalk robot model       | Prepared meals, groceries, medical supplies |
|               | Pony.ai                              | Road robots              | Fremont, Irvine              | Warehouse-road robot model | Prepared meals, groceries                   |
|               | Cruise                               | Road robots              | San Francisco                | Store-road robot model     | Groceries                                   |
|               | Postmates                            | Sidewalk robots          | San Francisco, Los Angeles   | Sidewalk robot model       | Prepared meals                              |
|               | Zipline                              | Drones                   | North Carolina               | Drone model                | COVID-19 tests, medical supplies            |
|               | Flytrex                              | Drones                   | Grand Forks, North Dakota    | Drone model                | Groceries                                   |
|               | Waymo                                | Road robots              | Bay Area                     | Store-road robot model     | Parcels                                     |
|               | Wing                                 | Drone                    | Christiansburg, Virginia     | Drone model                | Groceries                                   |
|               | Amazon Scout                         | Sidewalk robots          | Snohomish, Irvine            | Sidewalk robot model       | Parcels                                     |
|               | Navya                                | Shuttle                  | Jacksonville                 | Store-road robot model     | Prepared meals, medical supplies            |
|               | Refraction AI                        | Road robots              | Ann Arbor                    | Store-road robot model     | Prepared meals, groceries                   |
|               | Optimus Ride                         | Road robots              | The yard, Washington DC      | Store-road robot model     | Prepared meals                              |
|               | Starship Technologies                | Sidewalk robots          | Milton Keynes                | Sidewalk robot model       | Prepared meals, groceries                   |
| England       | Wingcopter                           | Drones                   | Isle of Wight, Isle of Mull  | Drone model                | Medical supplies                            |
| Scotland      | Skyport                              | Drones                   | Argyll and Bute              | Drone model                | Medical supplies                            |
| Ireland       | Manna Aero                           | Drones                   | Moneygall                    | Drone model                | Medical supplies, basic necessities         |
| Finland       | LMAD - Last Mile Autonomous Delivery | Sidewalk robots          | Helsinki                     | Sidewalk robot model       | Groceries                                   |
| China         | Unity Drive Innovation               | Sidewalk and road robots | Zibo, Suzhou, Shenzhen       | Store-road robot model     | Groceries                                   |
|               | White Rhino Auto                     | Road robots              | Wuhan                        | Store-road robot model     | Prepared meals, medical supplies            |
|               | Neolix                               | Road robots              | Wuhan                        | Store-road robot model     | Prepared meals, groceries, medical supplies |
|               | Neolix                               | Road robots              | Wuhan                        | Warehouse-road robot model | Parcels                                     |
|               | JD Logistics                         | Road robots              | Wuhan                        | Store-road robot model     | Groceries, parcels                          |
|               | JD Logistics                         | Drones                   | Wuhan                        | Drone model                | Medical supplies                            |
|               | Meituan Dianping                     | Sidewalk robots          | Beijing                      | Sidewalk robot model       | Groceries                                   |
|               | Meituan Dianping                     | Road robots              | Beijing                      | Store-road robot model     | Groceries                                   |
|               | Antwork Network Technology           | Drones                   | Beijing                      | Drone model                | Medical supplies                            |
|               | ZhenRobotics                         | Sidewalk robots          | Beijing                      | Sidewalk robot model       | Groceries                                   |
|               | Tiny Mile                            | Sidewalk robots          | Toronto                      | Sidewalk robot model       | Prepared meals                              |
|               | Drone Delivery Canada                | Drones                   | Georgina Island              | Drone model                | Medical supplies                            |
| Canada        | Yandex.Rover                         | Sidewalk robots          | Moscow                       | Sidewalk robot model       | Parcels                                     |
| Russia        | Zipline                              | Drones                   | Kigali                       | Drone model                | COVID-19 tests, medical supplies            |
| Rwanda        | Zipline                              | Drones                   | Accra, Kumasi                | Drone model                | COVID-19 tests, medical supplies            |
| Ghana         | Wing                                 | Drones                   | Canberra, Logan              | Drone model                | Prepared meals, medical supplies            |
| Australia     | Kiwi Campus                          | Sidewalk robots          | Medellin                     | Sidewalk robot model       | Prepared meals                              |
| Colombia      |                                      |                          |                              |                            |   |



Starship in Mountain View (Forestieri, 2020).



# Three developments facilitated the testing and implementing of autonomous delivery vehicles

## (1) Easing of regulation, examples:

- Waiver of Zipline by the Federal Aviation Administration to use drones for medical supplies in North Carolina (Bright, 2020).
- Permission for Nuro to continue testing its R2 road robots in California (Hawkins, 2020).
- Authorisation of White Rhino Auto to supply medical staff in Wuhan (Gong, 2019).
- Agreement by Mountain View's city council for Starship to launch its commercial services (Forestieri, 2020).

## (3) Repurposing of activities towards delivery, example:

- Pony.ai, Waymo and Navya repurposed their autonomous vehicles from passenger transport and taxi activities.

## (4) Extending of investments funds, example:

- Waymo signed a partnership with Walmart and UPS after repurposing its activities to goods delivery, extending its funding round of \$2.25 billion in March with an additional \$750 million in May from several new investors.
- Over a few months, investors injected at least \$6 billion into autonomous delivery vehicle companies (Lienert & Lanhee Lee, 2020).

# Several barriers for testing and implementing of autonomous delivery vehicles in France

**Urban design characteristics**, including of university campuses, considered more appropriate in the US.

**Investment culture**, US and Asian countries considered “more open to technology” and “more willing to invest in order to broaden the field of experimentation”.

**Focus on personal vehicle automation**, instead of goods vehicles.

**Regulation**, and specifically the lack of transparency on authorisations in charge of the regulation.

**Vehicle unit costs**, high due to “high quality and small scale” local production (\$5,500 and \$2,250 (Starship estimates) vs €45,000 and €65,000 (TwinswHeel estimates)).

**Dual role of public opinion**, innovation vs loss of jobs/human contact.

# Future potential of autonomous e-commerce delivery in France?



Estimation: up to a quarter of the e-commerce volume delivered autonomously within ten years.

Thank you! Questions?

Contact me at  
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This research has been published in Research in Transportation Business & Management: <https://doi.org/10.1016/j.rtbm.2021.100774>

It is based on the Master thesis of Sabrina Touami (in French): <https://www.lvmt.fr/wp-content/uploads/2020/11/TOUAMI-m%C3%A9moire-version-chaire.pdf>

An overview of autonomous e-commerce delivery initiatives is published on the Logistics City Chair website: <https://www.lvmt.fr/wp-content/uploads/2020/11/TOUAMI-m%C3%A9moire-annexe.pdf>).

More information and resources:  
<https://www.lvmt.fr/en/chaire/logistics-city/>



# Transport companies sample of online questionnaire

| Companies  | Size                  | Product type                  | Segment type | Activity type |
|------------|-----------------------|-------------------------------|--------------|---------------|
| Company 1  | Large                 | Parcels, food                 | B2C and B2B  | In-house      |
| Company 2  | Large                 | Parcels, medication           | B2C and B2B  | Subcontracted |
| Company 3  | Large                 | Parcels, cargo                | B2B          | Both          |
| Company 4  | Large                 | Prepared meals, food          | B2C and B2B  | Both          |
| Company 5  | Small-to-medium sized | Parcels, prepared meals, food | B2C and B2B  | In-house      |
| Company 6  | Small-to-medium sized | Parcels, prepared meals, food | B2C and B2B  | In-house      |
| Company 7  | Small-to-medium sized | Parcels, prepared meals, food | B2C and B2B  | In-house      |
| Company 8  | Small-to-medium sized | Parcels, medication           | B2C and B2B  | In-house      |
| Company 9  | Small-to-medium sized | Medication, prepared meals    | B2C and B2B  | Subcontracted |
| Company 10 | Small-to-medium sized | Medication                    | B2C          | In-house      |

# Autonomous vehicle developers of semi-structured expert-interviews

| Company                              | Activity  | Interview information   |
|--------------------------------------|---|---|
| Sterela                              | Engineering and services company. Developed a range of sidewalk delivery robots: Cargobot mule, Cargobot City, CargoBot XS.   | Telephone interview on August 26th, 2020 with the Innovation & Development manager. |
| TwinswHeel                           | Start-up specialising in the design of sidewalk delivery robots. Developed three robots with different load capacities: TH03, TH05, TH05 cargo.   | Telephone interview on August 27th, 2020 with the Founder.                          |
| LMAD - Last Mile Autonomous Delivery | Software company that developed a platform to manage and optimise fleets of autonomous vehicles for delivery. Carried out tests in France and Finland with robots from the Finnish autonomous vehicle developers GIM. | TEAMS interview on September 15th, 2020 with the CEO.                               |

# Tests and applications of autonomous delivery vehicles in France

| Company                              | Vehicle type             | Type of initiative                   | Location  | Timing                           |
|--------------------------------------|--------------------------|--------------------------------------|---|----------------------------------|
| TwinswHeel                           | Follower sidewalk robots | Test with La Poste                   | Montpellier   | End of 2020                      |
| TwinswHeel                           | Follower sidewalk robots | Test with supermarket chain Franprix | Paris   | April 2019                       |
| DPD                                  | Drone                    | Commercial line                      | Isère   | 2019                             |
| LMAD - Last Mile Autonomous Delivery | Sidewalk robots          | Test with GIM Robotics               | Paris   | 2019                             |
| Effidence                            | Follower sidewalk robots | Test with La Poste                   | Rueil Malmaison, Paris, Ajaccio, Montpellier, Nantes, Tours | Between April 2018 and July 2019 |
| Air Marine                           | Drone                    | Test with Cdiscount                  | Bordeaux  | 2018                             |
| DPD                                  | Drone                    | Commercial line                      | Var   | 2016                             |