#### Chaire LOGISTICS CITY



An analysis of the evolution of warehouses location from 2012 to 2019 in major U.S. metropolitan areas. New insights of warehousing spatial patterns.

Université Gustave Eiffel



**UGI Paris 2022** – Tuesday 19th 2022 Dr. Matthieu Schorung (PhD, Postdoctoral Fellow, Chaire Logistics City, University Gustave Eiffel)







- Social sciences, urban studies, geography and urban planning
- Macro spatial analyses to micro level studies
- Warehouses, innovations, new trends in consumption and impacts on city logistics

Results available online, eg:

- E-book on warehouse geography in the United States
- Observatory of ecommerce mobilities
- Survey reports on gig workers for instant delivery platforms in Paris 2016, 2018, 2020, 2021
- Logistics real estate and relationships with urban form, macro analyses

#### https://<u>www.lvmt.fr/en/chai</u> res/logistics-city/





# Context. New logistics landscapes in large US cities

- The changes in the location of logistics facilities reflect the broader transformation of warehousing and logistics as an economic sector.

\* On the one hand, the creation of so-called "XXL" distribution centers or mega-fulfillment centers (over 50,000 square meters), which follow the historical trend of logistics zones moving away from urban centers

\* On the other hand, the search for space in dense areas to meet demand arising from e-commerce.



# State of the art

Several recent studies have analyzed the **location of warehouses** in metropolitan areas and how this has changed over time. These studies have demonstrated a **shift in the location of warehouses and logistics facilities to peri-urban areas** (Bowen, 2008; Allen and Browne, 2010; Cidell, 2010; Heitz and Dablanc, 2015; Giuliano et al., 2016; Heitz, Dablanc, and Tavasszy, 2017).

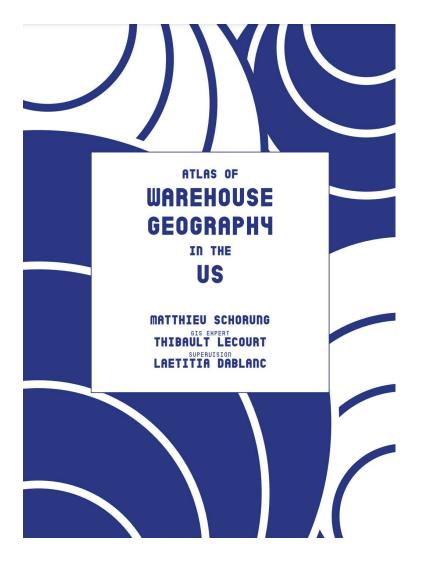
The location dynamics of logistics warehouses are based on **several criteria and a complex supply chain cost structure** (transportation, accessibility, distribution activities, structure of the regional economy, warehouse equipment, land and real estate, organization of logistics flows and the last mile, etc.) (Dablanc and Rakotonarivo, 2010).

This progression has been described as "**logistics sprawl**", a phenomenon that can be defined as "the tendency for warehouses to move from urban to suburban and exurban areas" (Dablanc and Ross, 2012, p. 434), which has been identified by research in all the case studies considered (Cidell, 2010; Dablanc and Ross, 2012; Dablanc et al., 2014; Heitz and Dablanc, 2015).

In the **case of North America, there have been several analyses of case studies** in Atlanta, Los Angeles and Seattle, Toronto (Dablanc and Ross, 2012; Dablanc et al., 2014; Woudsma et al., 2016), and recently a comparative study on Chicago and Phoenix (Dubic, Kuo, Giron-Valderrama, Goodchild, 2020).



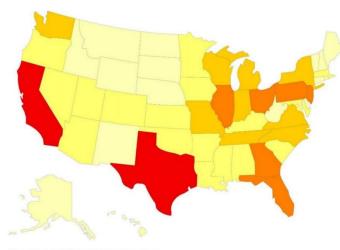
# E-book on Warehouse Geography in the United States



- Major mapping work including the latest CBP database available (2019)
- Analysis at the national scale
- 45 US metropolitan areas (MSA / CSA)
- 8 US megaregions
- Diachronic interpretation (from 2012 to 2019)
- Calculation of indicators (barycenters, ellipses, warehouse density)
- Different method of map representation (grid, heatmaps)



Map 1. Share of logistics establishments by state in 2019.

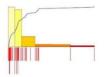


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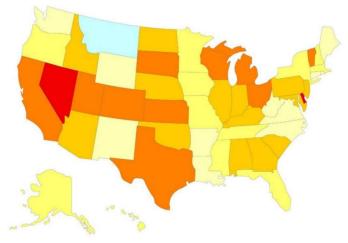
[Jenks] Proportion\_Entrepots\_2019\_%



Les surfaces des rectangées de l'histogramme sont proportionnelles au nombre d'unites spatiales dans chaque classe trêfinie sur la variable : Proportion, Entrepols, 2019 % maximume 17 pour la daise n° 1



SOURCE COUNTY BUSINESS PATTERNS, 2019 REALISATION: MATTHIEU SCHORUNG Map 2. Changes in the number of logistics facilities by state between 2012 and 2019.

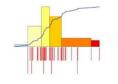


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[Q6] Evolution\_Entrepots\_2012\_2019\_%



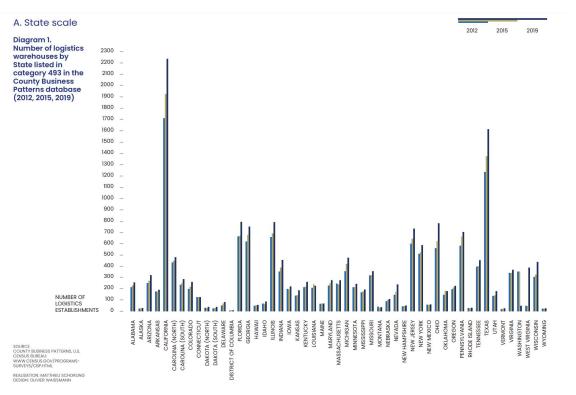
Les surfaces des rectangles de Thistogramme sont proportionnelles au nombre d'unites spatie dans chaque classe définie sur la variable : "Evolution\_Entrupots\_2012\_2010\_5% maximum- 14 pour la classe n° 4



# An evolving geography

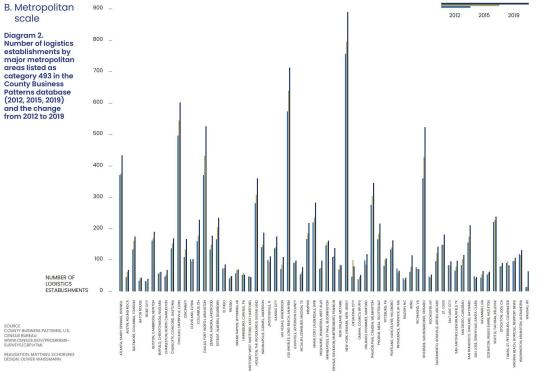


SOURCE COUNTY BUSINESS PATTERNS, 2019 REALISATION: MATTHIEU SCHORUNG



- → States with the most warehouses (2019) : California, Texas, New York+New Jersey
- → Metropolitan areas with the most warehouses (2019) : New York, Los Angeles+Riverside, Chicago, Dallas, Atlanta

# An uneven spatial distribution of logistics warehouses in the US



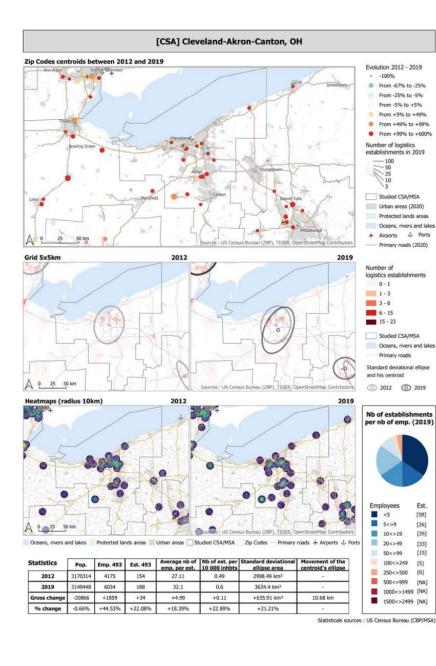
- In 2019, only nine states had more than 500 logistics facilities listed under the County Business Pattern survey code 493: New York (589), Pennsylvania (706), New Jersey (736), Georgia (752), Ohio (781), Illinois (791), Florida (795), Texas (1616) and California (2238).
- Only 8 metropolitan areas had more than 300 logistics establishments in 2019. In addition, the trend is for the main logistics hubs to grow in size, in a process that could be likened to a metropolization of logistics

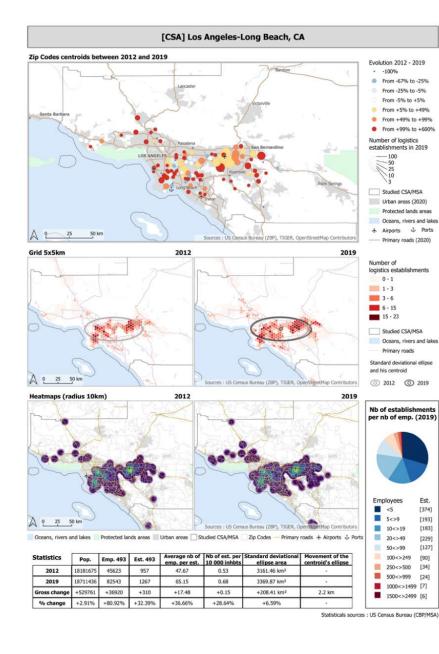
Tab. 1. Number of logistics establishments per major metropolitan areas listed as category 493 in the County Business Pattern database (2012, 2015, 2018, 2019) and the change between 2012 and 2019.

MSA	2012	2015	2018	2019	Evolution 2012-2018 (%)
Atlanta, Sandy Springs,	371	376	419	434	16.9
Roswell					
Chicago, Naperville, Elgin	496	544	580	602	21.3
Dallas, Fort Worth, Arlington	371	432	505	526	41.7
Houston, The Woodlands,	281	308	362	360	28.1
Sugar Land					
Los Angeles, Long Beach,	573	639	707	713	24.4
Anaheim					
New York, Newark, New	757	795	861	890	17.5
Jersey					
Philadelphia, Camden,	275	304	339	345	25.4
Wilmington					
Riverside, San Bernardino,	360	428	496	523	45.2
Ontario					

(Source : U.S. Census Bureau, 2012, 2015, 2018, 2019)







# Two examples of map boards in the e-book



- It is crucial to understand the factors that drive the location of logistics facilities in metropolitan areas

- Phenomenon of logistics sprawl or the gradual return of small logistics facilities to the central zones of MSAs.

- The term "logistics sprawl" refers to growth in the number of warehouses on the outskirts of large cities, particularly in peri-urban areas where densities are low, land is available and cheap, and plots are large (Giuliano et al., 2013; Dablanc et al., 2014).

- The lack of regulation in metropolitan margins has encouraged the construction of warehouses in peri-urban areas, fueling a process of logistics sprawl (Dablanc et al., 2014) in which warehouses become concentrated in sparsely populated peri-urban areas (Bowen, 2008; Cidell, 2010).

- The intensity of logistics sprawl varies with the type of warehouse (greater for distribution centers, lower for courier terminals) and according to the type of strategy pursued by logistics actors.



An analysis of warehousing development patterns in four metropolitan areas :

 Dallas-Fort Worth-Arlington MSA
Houston-The Woodlands-Sugar Lands MSA (Texas Triangle megaregion)
New York-Newark-New Jersey MSA
Philadelphia-Camden-Wilmington MSA (south of the Northeast megaregion)



# Methodology

The aim of this research is to analyze warehousing development patterns in **four U.S. metropolitan areas**, based on the **County Business Pattern database** (U.S. Census Bureau) for 2012 and 2019 data at Zip Codes granularity.

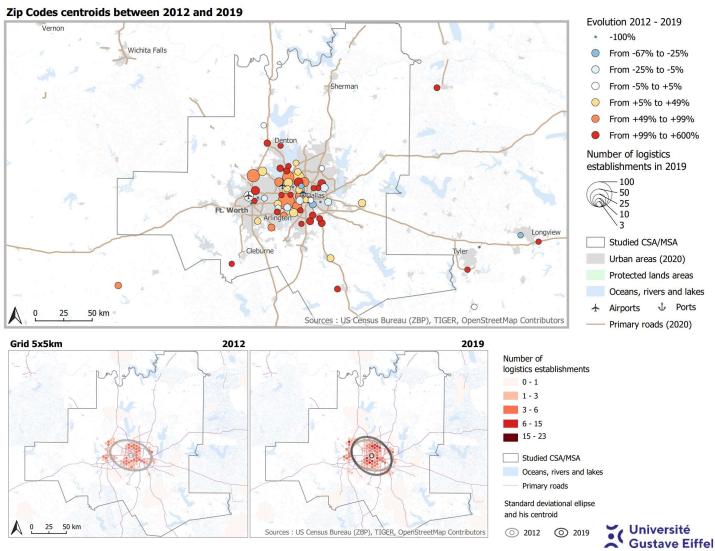
The **same data period (2012-2019**) was defined for the four metropolitan areas to ensure consistency in the analysis. Warehousing is defined in this study as establishments classified in subsector **493** ("Warehousing and Storage") of the North American Industry Classification System (**NAICS**). This classification covers establishments engaged in operating merchandise warehousing and storage facilities.

This research used **R**, a language for statistical computing, to compile, aggregate the data and the **QGIS** software wase used to map the warehouse establishments and to provide the spatial analysis, especially the barycenters.



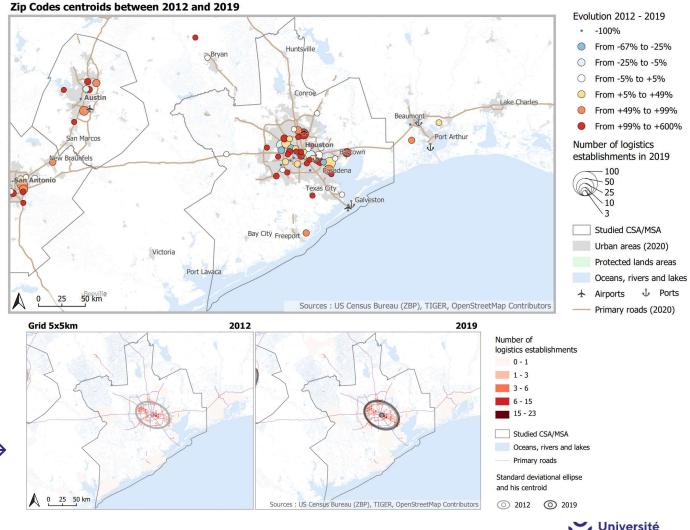
#### DALLAS-FORT WORTH-ARLINGTON MSA

- Evolution (2012 and 2019) in the Dallas-Fort Worth CSA: 41.7 % increase → 376 warehouses (2012), 533 (2019)
- A significant increase : the northeast part of the metropolitan area, the southeast, and the southwest near Arlington.
- A dual pattern of warehousing development: the reinforcement of logistics establishments in the first peri-urban ring around Dallas and at the same time the rapid development of a second ring on the edges of the Dallas metropolitan area.
- The standard deviational ellipse area from the barycenter in 2012 was 1942.65 km<sup>2</sup>  $\rightarrow$  an increase of 19.6% (2012-2019)



#### HOUSTON-THE WOODLANDS-SUGAR LANDS MSA

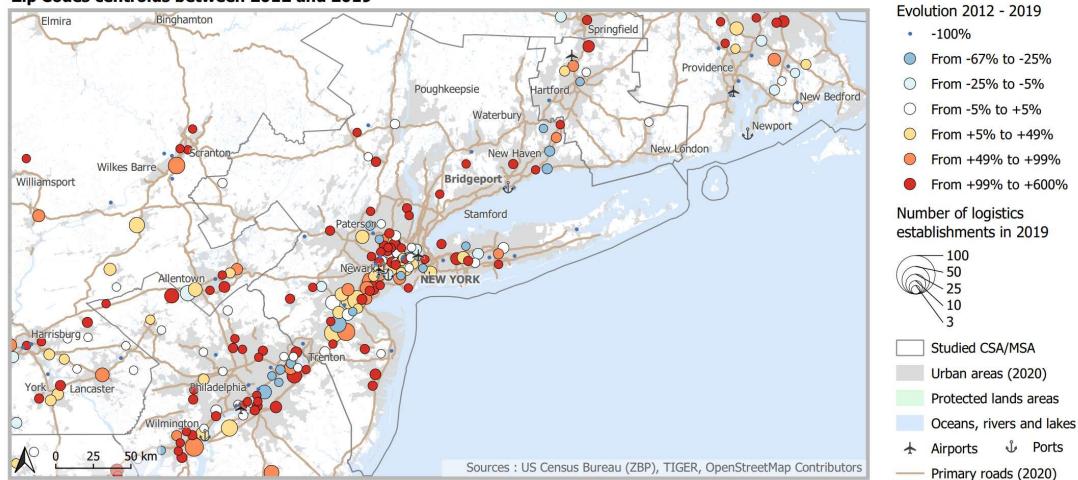
- A fast-growing logistics hub : increase of 29,1% (2012-2019) : 281 warehouses (2012) ; 363 (2019)
- Typical of large Sunbelt cities: strong demographic and economic growth & very significant levels of urban sprawl.
- Three main logistics clusters: a cluster around the Port of Houston to the southeast; a cluster around the international airport to the north; and a west/northwest axis from downtown (Interstate 10, Washington Avenue, Interstate 610, Hempstead Road)
- The standard deviational ellipse area from the barycenter was 2328.13 km<sup>2</sup> (2019) → increase of 13.7% (2012-2019)



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- Major warehousing hub in the US : 844 warehouses (2012), 993 (2019) → 17.6% increase over the seven years. New York's major logistics hub continues to grow, confirming the metropolitan area's role as an international and domestic gateway.
- High concentration of logistics establishments that makes the map harder to read than in the other case studies.
- A distinctive form, essentially confined to the megacity's urban corridor.
- Why ? Major transportation infrastructures (Port of New York-New Jersey, Interstates, Newark and La Guardia airports) & the limited number of available parcels of land in a highly urbanized region
- The standard deviational ellipse area (from the barycenter) was 4906.91 km<sup>2</sup> in 2019 → a decrease of 7.25% between 2012 and 2019





Zip Codes centroids between 2012 and 2019

Université Gustave Eiffel The number of warehouses in the Philadelphia-Camden-Wilmington CSA grew significantly between 2012 and 2019, from 324 logistics facilities in 2012 to 395 in 2019, an increase of 21.9 percent. As a result, the number of warehouses per 10,000 residents increased by 20.4% from 2012 (0.45/10,000 residents) to 2019 (0.55/10,000 residents). The location patterns of the logistics warehouses differ significantly (Fig. XX) from those in the Dallas-Fort Worth CSA. Most warehouses follow the Megalopolis urban corridor along a longitudinal northeast/southeast axis. It is within this urban corridor that major highway and rail transportation infrastructure, as well as major ports and airports, are concentrated.

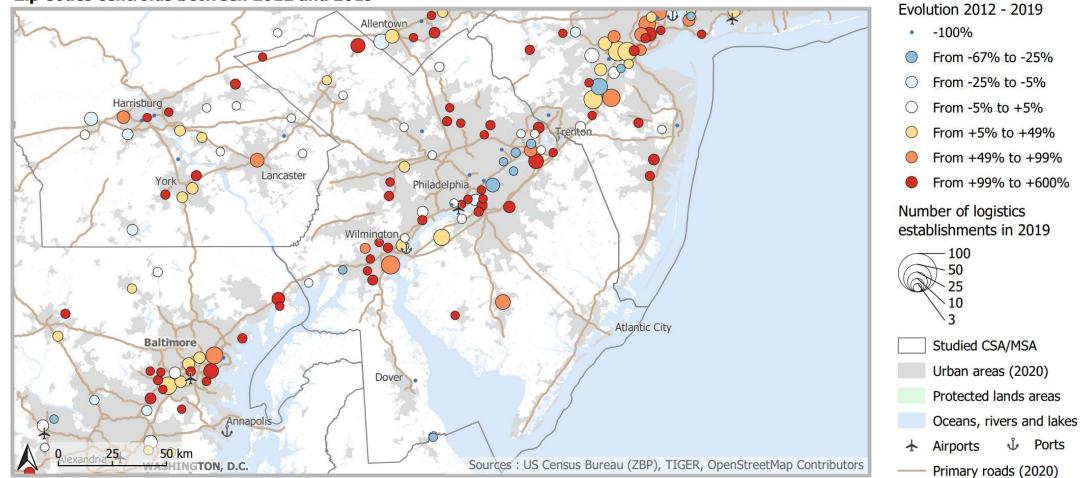
The case of the Philadelphia-Camden-Wilmington CSA seems to confirm the major trends in the logistics real estate market, in particular a division in this market between warehouses located on the periphery (where owners are looking for large and inexpensive parcels) and warehouses located near the center of the metropolitan area to meet the needs of intra-urban logistics and e-commerce. To measure the changes in the locations of warehouse establishments, the standard deviational ellipse area (from the barycenter) was calculated for both years:

- in 2012 the standard deviational ellipse area from the barycenter was 4763.58 km<sup>2</sup>;

- in 2019, this area was 5567.76 km<sup>2</sup>.

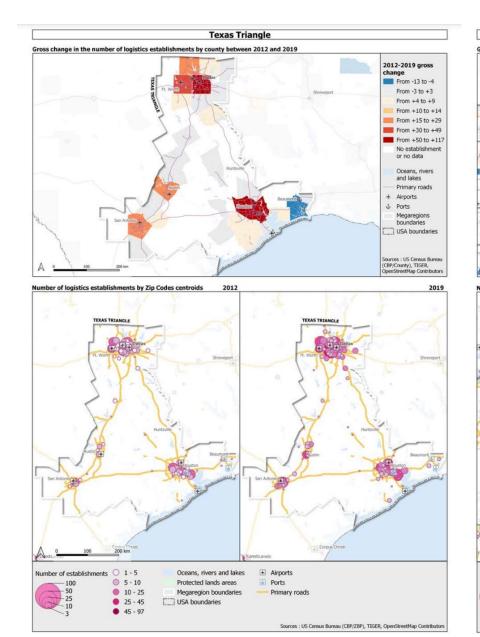
The standard deviational ellipse area increased by 16.8% between 2012 and 2019.

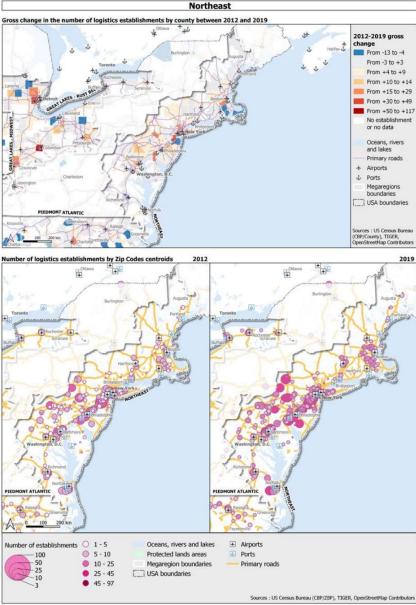




#### Zip Codes centroids between 2012 and 2019

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# A look at the megaregion scale: logistics clusters



# **Conclusions and discussions**

1) The number of warehouse establishments in the four metropolitan areas analyzed in this study grew rapidly between 2012 and 2019.

2) There was an increase in warehousing in the Houston and the Dallas areas, which have experienced steady logistics sprawl. The Dallas area is a typical case of a booming warehousing hub (+41.7% between 2012 and 2019) and of a sprawling metropolitan area.

3) The Houston-The Woodlands-Sugar Lands CSA appears to be following the same path. This area has also experienced strong growth in numbers of logistics establishments (+29.1% between 2012 and 2019) but has undergone less sprawl than the Dallas area.

4) Significant clustering of warehouses in theses areas  $\rightarrow$  proximity of major infrastructures (Port of Houston, Houston International Airport) and interstatses/highways.



# **Conclusions and discussions**

5) The two other case studies (Philadelphia-Camden-Wilmington CSA and New York-Newark-New Jersey CSA) reveal quite different trajectories.

Especially, the New York-Newark-New Jersey metropolitan area has experienced moderate growth in the number of logistics establishments (+17.6% between 2012 and 2019) but this growth occurred in an already mature and well-developed logistics market (993 warehouses in 2019).

This is the only one of the four case studies to show shrinkage in its standard deviational ellipse area and reduced sprawl in its warehousing sector.

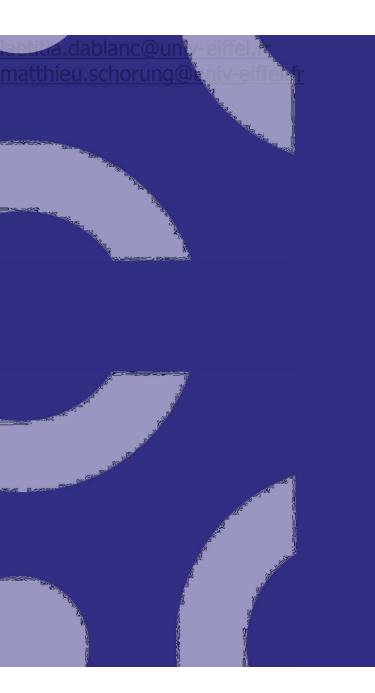
This present research adds new metropolitan areas to those where the phenomenon of logistics sprawl has been analyzed. Logistics sprawl has been confirmed for six metropolitan areas in North America and Europe (Atlanta, Los Angeles, Phoenix, Chicago, Toronto, and Paris) (Dablanc et al., 2014; Heitz and Dablanc, 2015; Woudsma et al., 2016; Dubie et al., 2020) and has not been confirmed for one metropolitan area (Seattle) (Dablanc et al., 2014).



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# Thank you for your attention !

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